

Day Jackson



Personal Information

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WORK EXPERIENCE

CargoKite GbmH

Chief of Staff – Funding, Operations

Munich, Germany
Full-time, May 2025 – Present

- Operated in a fast-paced, venture-backed deep-tech startup (SOSV, Lowercarbon Capital), leading to capital raising including investor materials, data room management, and due diligence
- Pitched at leading international conferences and university events (including TUM), engaging directly with institutional stakeholders on behalf of the company, including investors, customers & suppliers
- Partnered with founders on strategy and commercial priorities; built and managed the financial model & budget

Prime Financial Group (ASX:PFG)

Senior Analyst – M&A, Capital Raising, Investment Banking

Sydney, Australia
Full-time, Sep 2024 – May 2025

- Managed multiple live mandates simultaneously, directly liaising with clients, investors, and internal deal teams
- Mentored interns and lead junior analysts in IM preparation, financial modelling, and market research
- Lead capital raising and M&A execution across sectors including SaaS, Industrials, and Media

Business Operations / Analyst – M&A, Capital Raising, Investment Banking

Sydney, Australia
Full-time, Nov 2022 – Sep 2024

- Worked directly with CEO and GM on corporate development initiatives, then promoted to Analyst in dedicated team
- Developed investor materials (Proposals, Teasers, IMs & Models etc.), Equity Research and managed key client relationships. Assisted in execution of several mid-market transactions, including cross-border deals
- Built financial models, managed data rooms, and conducted due diligence coordination

Remuneration Strategies Pty Ltd (GmbH equivalent)

Remuneration Consulting

Melbourne, Australia
Part-time, Mar 2022 – Nov 2022

- Conducted remuneration benchmarking for ASX (public) listed companies
- Supported executive pay reviews and board-level reporting, developing exceptional reporting skillsets

EDUCATION

Royal Melbourne Institute of Technology (RMIT University)

Master of Business Administration, MBA

Melbourne, Australia
Part-Time, Completed Oct 2025

- Key Coursework: Business Consulting, Digital Innovation, Sustainable Financial Management & Reporting
- Credit average; Distinction in key subjects

Master of Commerce (Finance), MComm

Part-Time, Completed Sep 2024

- Key Coursework: Financial Statement Analysis, Managerial Finance, Supply Chain Design, Project Management
- Credit average; Distinction in finance subjects

Bachelor of Business (Entrepreneurship)

Full-Time, Completed Jan 2022

- Key Coursework: Corporate Finance, Macroeconomics, Business Statistics, Entrepreneurship, Innovation Ecosystems
- High Distinction average

LEADERSHIP

Prime Financial Group Intern Program

Sydney, Australia
Sep 2024 – May 2025

Mentor & Supervisor

- Mentor to junior analysts and interns across IM, research, and modelling
- Successfully mentored a culturally diverse range of international and domestic interns through to completion
- Lead multiple deal team elements across the program

Australian Army Cadet Corps

Melbourne, Australia
Feb 2015 – Dec 2019

Regimental & Company Sergeant Major (W01)

- Promoted from rank of Recruit to Regimental Sergeant Major across five years, directly responsible for over four Companies made up of 200+ Army Cadets.
- Operations & bivouac planning, drills, military training, several military based leadership courses, first aid.

CORE SKILLS & ADDITIONAL

Core Skills - Capital raising, M&A execution, due diligence, deal screening, investor materials, financial modelling

Languages - English (C2 - Native), German (B2 – Actively learning), Italian (A1)

Modeling - Multiples valuation, 3-statement models, budgeting, forecasting, FMVA coursework

Tools - Expert in Excel, PowerPoint, CapitalIQ, PitchBook, iDeals, Ansarada, NitroPro, ChatGPT, Claude AI

Certifications - Behavioral Finance (Duke University), Goethe Institut A2 Zertifikat (Top 90th Percentile)

Interests - Food & Wine, Language Learning, Gym & Hiking

KEY TRANSACTIONS

- **EUR (Undisclosed) Capital Raise for Project Cargo** – Owned day-to-day execution of a seed extension round, bridging toward a €25m Series A and growth phase, including investor materials, data room setup, and end-to-end fundraising coordination.
 - **AUD \$7.5M Capital Raise for Project Owl** – Responsibilities include preparing teaser, investor materials, and financial model (multinational three-way), managing data room setup, drafting investor FAQ summaries, negotiating term sheet, coordinating VC calls, and supporting valuation workstreams and board-level updates for an AI-driven media monitoring platform expanding internationally.
 - **AUD \$30M Buy-Side Advisory for Project Tiger** – Responsibilities included providing valuation support and assisting with term sheet preparation for the acquisition of a national sports team by a high-net-worth individual. The transaction involved navigating league approvals and resulted in the successful acquisition of a majority stake for approximately AUD \$30M.
 - **AUD \$30M Capital Raise for Project Lightyear** – Responsibilities include preparing teaser, investor long list, and information memorandum for one of Asia's largest online comparison platforms exploring a media-for-equity capital raise structure.
 - **AUD \$10M Sale of Project Mapleleaf** – Responsibilities included preparing teaser, buyer long list, information memorandum, and managing the due diligence room for an Australian geotechnical engineering firm. Supported working capital alignment for SPA negotiations and coordinated Q&A process. The business was successfully sold for approximately AUD \$10M.
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Munich, 20.05.2026



Jackson Day